

利安德巴赛尔公司大学校园招聘计划



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利安德巴赛尔 (NYSE: LYB) 是世界上领先的塑料、化工和炼油公司之一，是美国标准普尔 500 指数的成员，已连续四年荣获美国《财富》 (Fortune) 评选为“全球最受赞赏公司”。利安德巴赛尔在 24 个国家进行生产和建立了合资企业，产品销售到全球 100 多个国家。利安德巴赛尔的材料和产品帮助推动解决当今世界所面临的诸多挑战，例如，通过轻质柔性的包装提升食品安全，通过坚韧、多功能的管道保障清洁供水，改善汽车和卡车的安全性、舒适度和燃油效率，以及确保电子电器设备的安全性和功能性。

了解更多信息，请关注 www.lyondellbasell.com。



招聘职位:

销售支援工程师

(实习生)

销售支援工程师(实习生)将与内贸业务经理合作，支持现有和潜在的终端客户发展销售，创造价值和发展目标产品。

- | 协助内贸业务经理开展关键项目
- | 收集并提供完整的市场概覽和最新的市场資訊，以制定销售策略
- | 执行业务推广活动，准确转达客户的要求，提供客户服务（如提供 LBPS 批准的产品内容信息），为企业管理市场和客户，并提高其客户满意度
- | 帮助及时解决客户对质量和应用的投诉
- | 与客户经理/内贸业务经理/区域经理、客户和供应来源联系，总结样品要求的进展和分析结论
- | 完成可能出现的挑战性任务

工作地点

利安德巴赛尔公司北京、上海、广州办公室



职位要求

- | 化学、化学工程、高分子科学、物理或机械工程或其他科学或工程领域等相关专业的本科或以上在读生
- | 总体GPA达到3.0或以上, 或平均成绩 75分以上
- | 熟悉MS Office工具 (Excel, Outlook, PowerPoint & Word)
- | 精通英语和中文 (说、读、写)
- | 有兴趣专门从事化工行业
- | 表现出分析能力，具有跨领域的广泛思考能力
- | 能够独立工作，同时具备良好的团队协作能力
- | 具有自我激励和责任感
- | 按计划完成任务
- | 必须至少年满18岁，普通话流利的中国人，有良好的英语语言能力为佳



我们能带给你

- | 国际职业发展机会
- | 销售及贸易业务技能发展机会
- | 多元的工作环境
- | 具有竞争力的待遇
- | 跨部门及跨国团队合作交流
- | 个人效率、项目管理和领导力技能提升

实习期

9 个月

联系方式

- | 广州办公室：GZCollegeRecruiting@lyb.com
- | 上海办公室：SHCollegeRecruiting@lyb.com
- | 北京办公室：BJCollegeRecruiting@lyb.com



Job Title: Student Co-op Sales Support Engineer

LyondellBasell (NYSE: LYB) is one of the leading plastics, chemicals and refining companies in the world. Driven by its employees around the globe, LyondellBasell produces materials and products that are key to advancing solutions to modern challenges like enhancing food safety and reducing food waste through lightweight and flexible packaging, protecting the purity of water supplies through stronger and more versatile pipes, improving the safety, comfort and fuel efficiency of many of the cars and trucks on the road, and ensuring the safe and effective functionality in electronics and appliances. LyondellBasell sells products into more than 100 countries and is the world's leading producer of polypropylene compounds and the largest licensor of polyolefin technologies. In 2021, LyondellBasell was named to FORTUNE Magazine's list of the "World's Most Admired Companies" for the fourth consecutive year. More information about LyondellBasell can be found at www.lyondellbasell.com.

Basic Function

The Student Co-op Sales Support Engineer will be assigned to work with China JV Offtake Managers to support current and prospective end customers to develop sales, create value and grow target products.

Work Location

Beijing or Shanghai or Guangzhou office of LyondellBasell

Roles & Responsibilities

- Will be assigned to work with China JV Offtake Managers to assist in key projects
- Collect & provide complete market pictures and up-to-date market environments to formulate market and sales strategies.
- Execute business promotion activities, relay customer claims, provide customer service (e.g. give information about the use of product content approved by LBPS) for Business to manage the markets and customers, and enhance its customer satisfactions achieve price premium.
- Helps in closing customer complaints of quality and application timely.
- Liaise with Account Managers/China JV Offtake Managers/Regional Managers, customers, and supply sources to summarize progress and conclusions of sample request
- Complete challenging assignments may arise

Qualifications/ Expected behaviors

- Study towards a Bachelor's or Master or PhD degree in Chemistry, Chemical Engineering, Polymer Science, Physics, or Mechanical Engineering or other science or engineering fields
- Overall GPA of 3.0 or above, average score 75 or above
- Knowledge of MS Office tools (Excel, Outlook, PowerPoint& Word)
- Proficient in English and Chinese (speaking, reading and writing)
- Has an interest in specializing in chemical industry
- Demonstrate analytical skills with an ability to think broadly across systems
- Able to work independently and work as a team
- Be self-motivated and responsible
- Complete the task as scheduled

Requirements

- Must be at least 18 years of age
- Chinese with fluency in Mandarin is a must, good English language skills preferable.

Internship Period

9 months

What we offer you

- Management skills, technical skills and leadership skills development
- International career development opportunities
- Diverse and dynamic working environment
- Personal effectiveness, project management and influencing skills

Contact

Guangzhou office : GZCollegeRecruiting@lyb.com

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